



# The Resideo Advantage – LTE Communicators






Honeywell Home LTE communicators, when paired with Honeywell Home panels, sensors and services deliver:

- Optimized reliability and installation peace of mind
- Improved quality and simpler installations
- Maximum dealer efficiency that reduces support call confusion

## Cost Benefits

**Labor Savings:** Increase service efficiency with one-stop support of Resideo's end-to-end solution vs. a multi-vendor offering. Example: \$8 savings based upon eliminating additional five minute support call. (Service labor valued at \$100 hourly).

**Service Management Efficiency:** Maximize service personnel with AlarmNet 360™ Insights. One additional service call (approximately \$150) within a work day based upon optimizing service activity with Insights location and diagnostic data.

COMPETITIVE COMPARISON					
					
<b>End-to-End Solution</b> (Hardware, software transport)	Full line of sensors, panels, radios, and services for <b>integrated system design.</b>	Not available.	Not available.	Not available.	Not available.
<b>One-Stop Support</b>	Support from sales, technical services, and ADI <b>maximizes efficiency.</b>	Not available.	Not available.	Not available.	Not available.
<b>VISTA® Buss Compatibility</b>	Tested, warrantied, and agency listed as a system that provides <b>maximum reliability.</b>	Not approved, warrantied, or tested by panel manufacturer.  Not agency listed with VISTA controls.	Not approved, warrantied, or tested by panel manufacturer.  Not agency listed with VISTA controls.	Not available – Dialer Capture only.	Not available – Dialer Capture only.
<b>LYNX Compatibility</b>	Tested, warrantied, and agency listed as a system that provides <b>optimal compatibility.</b>	Not available.	Not available.	Not available.	Not available.
<b>Service Management Tools</b>	Insights can identify account status with <b>daily diagnostics.</b> FOTA* capability <b>reduces service calls.</b>	Monthly – not daily – business health snapshots. FOTA for module firmware only.	Not available – no business analytics.	Not available – no business analytics.	Not available – no business analytics.
<b>Installation Validation</b>	The AlarmNet 360™ Quality of Installation Checklist <b>ensures quality.</b>	Preset keypad emulation, trouble alerts, and business/account audits.	Keypad emulation with minimal programming required. Limited cloud tools.	Not available.	Not available.

\*FOTA – Firmware Over The Air



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